



2017 Trade Show & Learning Expo

June 22 - 24, 2017

CLASSES: June 22 - 23 | **TRADE SHOW:** June 24 @ The Coliseum

All classes will be held at the **Hilton St. Petersburg Carillon Park**
 950 Lake Carillon Dr, St. Petersburg, FL 33716 • (727) 540-0050

Contact Sarah Duncan at sduncan@southernlock.com to register now!

ROOM:	VAN GOGH A	VAN GOGH B	THURSDAY JUNE 22, 2017	SALON D	SALON E	SALON F
8:00 AM	ADV DIAG Overview of Advanced Diagnostics Featuring MVP Pro 3 hr • 8am-11am	ASSA ABLOY Basic Low Voltage Elec. For Installers MAX. 20 4 hr • 8am-12pm	BEST Access Solutions, Inc ADA - Americans with Disabilities: THE FUNDAMENTALS 4 hr • 8am-12pm	ALLEGION Service and Troubleshooting Chexit, Power Supply, E-Trim, QEL 4 hr • 8am-12pm	BEA Access Control and Low Energy Sensors Applications 2 hr • 8am-10am	
9:00					ASSA ABLOY • NORTON NORTON Auto Operators 2 hr • 10am-12pm	
10:00						
11:00						
12:00 PM	LUNCH	LUNCH	LUNCH	LUNCH	LUNCH	LUNCH
1:00	ILCO AUTOMOTIVE Overview of Kaba Ilco Key Machines featuring Futura Pro 2 hr • 1pm-3pm	ASSA ABLOY Adv. Elec. System Wiring and Basic Troubleshooting MUST ATTEND BASIC CLASS MAX. 20 4 hr • 1pm-5pm	BEST Access Solutions, Inc Fire Door Inspection: 11 Things You Must Know to Do It Right 4 hr • 1pm-5pm	ALLEGION Primus and NEW Schlage SL Cylinder Presentation 4 hr • 1pm-5pm	ASSA ABLOY Wireless Intelligence Openings by Assa Abloy 4 hr • 1pm-5pm Must meet Manufacturer's Qualifications	
2:00						
3:00	HUDSON LOCK Introduction to Master Keying & Software for Speed and Accuracy 2 hr • 3pm-5pm					
4:00						
5:00						

NEW!

ROOM:	VAN GOGH A	VAN GOGH B	FRIDAY JUNE 23, 2017	SALON D	SALON E	SALON F	FRIDAY JUNE 23, 2017
8:00 AM	ALARM LOCK T2 Installation, T2/T3 Manual Keypad Programming and DL Windows Software Overview 4 hr • 8am-12pm	PAXTON Net2 Essential Installation & Overview 4 hr • 8am-12pm	BEST Access Solutions, Inc BEST Interchangeable Core Combining Workshop 4 hr • 8am-12pm	Karl Kruse • Tsantes & Assoc. Capture Tech 2 hr • 10am-12pm	COMPX Mech. & Keyless Locks 2 hr • 8am-10am	ALLEGION AD/CO & NDE/LE Engage with R&C 2 hr • 8am-10am	KEYLINE USA Automotive 101 2 hr • 8am-10am
9:00							ENTREMATIIC Auto Operators 2 hr • 10am-12pm
10:00							
11:00							
12:00 PM	LUNCH	LUNCH	LUNCH	LUNCH	LUNCH	LUNCH	LUNCH
1:00	ALARM LOCK Network Starter Kit 4 hr • 1pm-5pm	PAXTON Paxton BLU Overview 4 hr • 1pm-5pm	BEST Access Solutions, Inc School Security: CODE Compliant Classroom Door Locking Solutions 4 hr • 1pm-5pm	dormakaba • RCI Product Selection/Wiring Class 4 hr • 1pm-5pm	ASSA ABLOY • MEDECO MEDECO X4 Certification 4 hr • 1pm-5pm	MUL-T-LOCK Classic Pro Certification \$99 includes Pin kit, 1 Classic Pro cylinder, 2 Junior Cylinders and tools 4 hr • 1pm-5pm	
2:00							
3:00							
4:00							
5:00							



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NEW Class Additions!

Check out 3 new classes added to Friday's Learning Expo line-up

 **KEYLINE
USA**
Automotive 101
2 hr • 8am-10am

ENTRE/MATIC
Ditec HA-8 Low Energy
Product Training Overview
2 hr • 10am-12pm

 **MUL-T-LOCK[®]**
Classic Pro Certification
\$99 (Includes supplies)
4 hr • 1pm-5pm

FRIDAY, JUNE 23

Automotive 101 • Keyline USA

8AM-10AM (2 hours)

Are you new to Automotive Locksmithing or thinking of getting into the Automotive Market? If yes, this course is designed just for you. We'll be covering the basics of transponders, key machines, and transponder programming. You'll learn about the equipment needed to start saying "YES" to automotive requests and watch your business grow!

Ditec HA-8 Low Energy Product Training Overview • Entrematic

10AM-12PM (2 hours)

This course will cover Entrematic's two low-energy operators the Ditec HA8-SP and Ditec HA8-LP including features & benefits, potential applications, and installation.

Classic Pro Certification • Mul-T-Lock

1PM-5PM (4 hours) • \$99 per student

This hands-on class will certify the student in the keying and servicing of the new MULT-LOCK Classic Pro product line. Classic Pro is a reliable, key control product with a patent life until 2030. It provides enhanced key control by utilizing patented keys and requiring presentation of a key order card to an authorized dealer for key duplication by a unique locksmith-operated key cutting machine. **Students will receive a pin kit, 1 Classic Pro cylinder, 2 Junior Cylinders and tools to take with them as well as other tools and materials.** List price value over \$300! Do not miss this Classic Pro certification class from Mul-T-Lock!

Classes will fill up quick! Registration is on a first come, first serve basis.

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Class Descriptions

THURSDAY, JUNE 22

Overview of Advanced Diagnostics • Kaba Ilco

8AM-11AM (3 hours)

An overview of Advanced Diagnostics products including the MVP Pro key programming service.

Ilco Automotive • Kaba Ilco

1PM-3PM (2 hours)

An overview of Kaba Ilco key machines including the brand new Futura Pro.

Introduction to Master Keying & Software for Speed and Accuracy • Hudson Lock

3PM-5PM (2hours)

Including how to use software for speed and accuracy and how to download your systems to a key machine for faster completion.

Basic Low Voltage Elec. for Installers • Assa Abloy

8AM-12PM (4 hours) • MAX 20 REGISTRANTS

Designed to educate the attendees in the basic electronic knowledge needed to wire an electronic locking system. Includes a balance of instructional and hands-on exercises.

Advanced Elec. System Wiring and Basic Troubleshooting • Assa Abloy

1PM-5PM (4 hours) • MAX 20 REGISTRANTS • **MUST ATTEND BASIC LOW VOLTAGE CLASS (SEE ABOVE)**

Designed for participants with previous basic electronic knowledge and use of a multimeter. Covers advanced access control and system wiring techniques, installation, and product troubleshooting. Includes instructional and hands-on exercises.



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ADA (Americans with Disabilities): The Fundamentals • BEST Access Solutions, Inc.

8AM-12PM (4 hours)

The fundamentals of ADA attendees will learn the basics of Accessibility requirements as they relate to the total opening. Students will learn to recognize what opening components need to be in compliance and how to provide those items for compliance. At the conclusion of this program, participants will be able to understand why an Owner or Facility Operator should comply with ADA, understand what the requirements are to be in compliance with 2010 ADA Standards, ICC/ANSI A117.1 / ADAAG / ADA or locally adopted code requirements, identify what opening components need to be ADA compliant, and understand how to provide those items to be in compliance.

Fire Door Inspection: 11 Things You Must Know to Do It Right • BEST Access Solutions, Inc.

1PM-5PM (4 hours)

In this class you will come to understand the Annual Fire Door Inspection requirements as stated in NFPA 80 & 101 (Fire & Life Safety) code requirements for Door Hardware on "Fire Doors" and "Doors in a Path of Egress". Students will learn to identify issues, codes and standards that affect door hardware and recognize what opening components and/or corrections are required to have these doors comply with codes. This class will cover Fire & Life Safety codes as they relate to the Use and Operation of these opening within facilities. This program will help both the novice and veteran to identify, select and correct (with code-approved products) the most recurring violations in the field

Service and Troubleshooting: Chexit, Power Supply, E-Trim, QEL • Allegion

8AM-12PM (4 hours)

This class will focus on troubleshooting and service in the field on old style Chexit Solenoid driven product and the new Chexit that is motor Drive as well as Von Duprin Power supplies QEL exit devices and electronic trim. This class will be very helpful for the Field technician that will be servicing the Von Duprin Electronic products.

Primus & NEW Schlage SL Cylinder Presentation • Allegion

1PM-5PM (4 hours)

This class will cover the following:

- Showing the New 7-pin SL Schlage cylinders with Primus XP
- How to sell
- What's available for end users and Locksmiths
- Pinning exercises
- Keying ability



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Access Control and Low Energy Sensors Applications • BEA, Inc.

8AM-10AM (2 hours)

This class will review:

- Activation plates and touchless “Wave to Open” activation, transmitters and receivers request to exit and passive infrared sensors for access control applications.
- Unique programmable logic module providing 12 different functions.
- BEA’s sensor technology and laser based Security Sensors.

Attendee will be able to understand the BEA product line and how their activation, sensors, and access control products are applied in real world scenarios.

NORTON Auto Operators • Assa Abloy

10AM-12PM (2 hours)

Brief overview of the Norton power operator & closer lines.

Wireless Intelligence Openings by Assa Abloy • Assa Abloy

1PM-5PM (4 hours) • MUST MEET MANUFACTURER’S QUALIFICATIONS

For Hybrid Locksmith / Integrator companies; will cover wirelessly integrated locksets into new and existing computer controlled Access Systems.

FRIDAY, JUNE 23

T2 Installation, T2/T3 Manual Keypad Programming & DL Windows Software Overview Alarm Lock

8AM-12PM (4 hours) • MAX 20 REGISTRANTS

This class will cover application, installation, keypad programming, software programming, time zone & holiday scheduling along with helpful tips & tricks on the Trilogy T2 & T3 models. All students attending this class will perform hands-on programming, using actual mounted units of the Trilogy T2 & T3 push button locks. Alarm Locks intuitive software, DL Windows will be presented and mini access control system will be designed using real application scenarios.



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Networkx Started Kit • Alarm Lock

1PM-5PM (4 hours) • MAX 20 REGISTRANTS

This class will cover the contents of the Networkx Starter kit. The class will cover installation tips for the PDL6100 stand-alone access control lock. The DL Windows programming software will be installed on the student's laptop to show proper installation procedures. The student will be instructed in setting up a system with users and proximity cards and how to assign the user to the lock.

The student will be instructed on how to properly set up the Networkx gateway and discovering the PDL6100 stand-alone access control lock. The student will be shown how to send/receive programming using our Laptops to Networkx products. The Global Emergency Commands to issue a "Lockdown" to the locks within the system from the PC and/or from any lock within the system will be demonstrated.

Net2 Essential Installation & Overview • Paxton Access

8AM-12PM (4 hours)

This course is crucial for anyone installing Net2! This course will cover:

- Installing and configuring the Net2 hardware
 - Commissioning the system using Net2 software
 - Day to day use of the system
-

Paxton BLU Overview • Paxton Access

1PM-5PM (4 hours)

This course is essential for anyone installing Paxton BLU, our cloud-based access control solution.

This course will cover:

- Understanding the cloud-based access control model
 - Components and architecture of Paxton BLU
 - Installation, configuration and commissioning of the system
-

BEST Interchangeable Core Combining Workshop • BEST Access Solutions, Inc.

8AM-12PM (4 hours)

This class is targeted to individuals responsible for servicing and maintaining Interchangeable Core Masterkey systems. Subjects to be covered include: BEST Masterkey System Hierarchies, Developing a Masterkey System, Key Combinator & Cutting BEST Keys, Combining BEST Cores, Record Keeping & Key Control, Troubleshooting, and Preventative Maintenance. At the conclusion of this program, participants will have an



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understanding of BEST Masterkey System Hierarchies and what goes into developing a Masterkey System. Participants will be able to explain the use of a Key Combinator, Cut BEST Keys, understand the intricacy of Combining BEST Cores, recognize the Importance of Record Keeping & Key Control, perform Basic Troubleshooting, and suggest preventative maintenance.

School Security: CODE Compliant Classroom Door Locking Solutions • BEST Access Solutions, Inc. 1PM-5PM (4 hours)

There is an ever growing public concern for the safety of our schools. As a result, there are many products coming into the marketplace that do not meet the already established code requirements. In this presentation, we will take a look at what is available for security purposes that is code compliant and the concerns regarding those solutions that are not.

Mechanical and Keyless Locks • CompX 8AM-10AM (2 hours)

An overview of CompX's Mechanical Locks and suite of Keyless Locking Products.

Capturetech: Key Management Systems Made Simple • Tsantes & Associates 10AM-12PM (2 hours)

Position your business for the future! Do you know about electronic key management systems? If not, then Capturetech, The innovative leader in the key management industry, will present why you need to understand this growth market. In this class, attendees will gain a complete knowledge of electronic key management systems, including the technology behind the KeyCop as well as, how to set up and use the KeyConductor. Each attendee will participate in the setup of software and the programming. This class is designed for security, locksmith, and end users.

Gary Thornberg, Vice President North America
Guy Alon, Product Manager

Class requirements before attendance:

Download KeyCop Software: <http://keymanagement.capturetech.com/manager/KeyCopManager.application>
Contact CaptureTech to acquire license key and the operating system requirement: g.alon@capturetech.com



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RCI Product Selection/Wiring Class • dormakaba

1PM-5PM (4 hours)

Product selection and technical aspects of RCI's electronic hardware.

AD/CO & NDE/LE Engage with Readers and Credentials • Allegion

8AM-10AM (2 hours)

This class will go over the features and benefits of the AD and CO locks as well as the New Electronics NDE Cylindrical, LE Mortise and Engage Software as well as an overview of the Cards and Credentials and Readers.

Multi-Family Electronics • Allegion

10:15AM~11AM (45 minutes-1 hour)

This class will focus on Schlage Control smart locks designed specifically for multi-family projects. How to sell this product and what properties to target.

MEDECO x4 Certification • Assa Abloy

1PM-5PM (4 hours)

This four hour class covers the design and operation of Classic KeyMark and Medeco X4 products. Hands-on exercises include calculating an A2 pinning matrix, decoding a Medeco X4 key, and pinning a small format interchangeable core to the decoded key, control key, and master key.

Classes will fill up quick! Registration is on a first come, first serve basis.

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